

عنوان مقاله:

Reviewing the Effective Factors on Consumer Loyalty in the Cosmetics Products Market

محل انتشار:

پنجمین کنفرانس بین المللی سالانه تحولات نوین در مدیریت، اقتصاد و حسابداری (سال: 1401)

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خلاصه مقاله:

The issue of the brand is among the issues nowadays taken into consideration by many companies and market actors. Following that, the matter of brand loyalty is observed as one of the most remarkable and even vital issues in today's global marketing, especially in mature markets. In the current study, the definition of brand and brand loyalty and their effective factors from the perspective of researchers were first discussed, and some hypotheses were derived concerning these views. Then, to test the hypotheses, the primary information was collected through a questionnaire tool and by cluster sampling method based on Likert scales and from ۲۲ districts of Tehran and thematically including the relationship between ۵ factors and loyalty. The data were tested utilizing statistical methods of correlation research and stepwise regression analysis. The software applied for analyzing the data were SPSS ۲۲ software package and LISREL ۸.۵۴ software package. The obtained results revealed the importance of effective factors on brand loyalty in the cosmetics products market in Tehran.

کلمات کلیدی:

Brand Knowledge, Brand Awareness, Brand Loyalty, Brand Satisfaction

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